

Business Report

Overview

Graphisoft Park SE carries out its real estate development, leasing and operation activity, being the sole activity of the Graphisoft Park group, via its subsidiaries specialized in real estate development and operation. The detailed presentation of the business activities of Graphisoft Park Group are presented in the consolidated financial statements of Graphisoft Park SE.

Graphisoft Park SE had the following individual activities during 2017:

- Provision of property management and related administration services to the subsidiaries.
- Revenues from dividends from the subsidiaries.

Events in 2017

On June 30, 2017 the Company purchased 100% share of Graphisoft Park Services Kft. from Graphisoft Park Kft. On December 14, 2017 Graphisoft Park SE established Graphisoft Park Engineering & Management Kft., which entity will be responsible for the Group's certain property management, engineering and administration activities from January 1, 2018.

As a result the Company has five fully owned subsidiaries as of December 31, 2017 as set out below:

Ownership /	December 31, 2017
Voting right (%)	
100	1,720,039
100	1,346,863
100	270,185
100	107,418
100	289,350
	3,733,855
	Voting right (%) 100 100 100 100 100

The Company performed the provision of property management and related administration services to the subsidiaries during 2017. The Company's annual revenue from services in the amount of 1,173,545 EUR largely originates from the services provided to the subsidiaries and accounted at arm's length prices. The Company recognized revenues from dividend in amount of 2,500,000 EUR in 2017.

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The Company's registration as a regulated real estate investment pre-company

The designation of the regulated real estate investment company (SZIT) as a new company form for doing business was introduced by the Act 102 of 2011. This Act was substantially modified by the Hungarian Parliament on June 13, 2017.

The regulated real estate investment company (SZIT), as well as the regulated real estate investment precompany (SZIE) are public companies limited by shares that fulfill the requirements of the governing law (Act 102 of 2011 on regulated real estate investment companies) and are therefore eligible for registration with the national tax authority as SZIT or SZIE and are registered as such upon request from the company, which entitles them to certain tax benefits.

The main requirements of acquiring the SZIT designation are as follow (for the complete list and details see Act 102 of 2011):

- a) the company's business activities are restricted to a number of real estate related activities (buying and selling/renting/operating of own real estate, management of real estate, facilities support activities, asset management),
- b) the company is not under voluntary or court ordered winding-up, termination or bankruptcy proceedings;
- c) pays dividend at least at the amount of 90% of its results, or if the company's liquid funds are less than that, then the company shall pay 90% of its liquid funds in dividends, unless a loan agreement concluded with a credit institution restricts such payments,
- d) the company owns no shares in other businesses other than in its own project companies (subsidiaries), in different regulated real estate investment companies (maximum 10% share ownership) and in companies organizing construction projects,
- e) the direct and combined voting rights of credit institutions and insurance companies are limited to 10% of all voting rights within the company,
- f) it has at least 5 billion HUF (consolidated) initial capital,
- g) it is publicly listed and issues only ordinary and employee shares,
- h) at least 25% of the total number of shares is owned by shareholders, of whom no individual shareholder owns directly or indirectly more than 5% of the total number of shares.

The requirements for SZIE designation are to fulfill points (a) through (e) in the list above.

There are further requirements in the regulation concerning the company's asset-portfolio and operations that are pre-requisites of applying for the SZIT designation.

The tax benefits of the SZIT and SZIE designations are as follow (for details see Act 102 of 2011 and the tax laws concerned):

- exemption from corporate income tax,
- exemption from local business tax,
- preferential (2%) property acquisition duty rate.

The Board of Directors recommended for the Company to apply for the SZIE and SZIT designation with the necessary modifications to the Articles of Association proposed to the General Meeting. The Company's General Meeting convened on July 14, 2017 and approved the proposals of the Board.

The registration under the SZIT designation was carried out in two steps:

- The Company has already fulfilled the requirements to be registered under the SZIE designation, and by its own request the national tax authority registered the Company as a regulated real estate investment pre-company (SZIE) by the date of July 31, 2017. The effects of the tax benefits prescribed by the law are kicking in from the day of registration.
- After fulfilling all the legal requirements, the Company has been registered as SZIT as of January 1, 2018.

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Plans for 2018

From January 1, 2018 the newly established Graphisoft Park Engineering & Management Kft. takes over from the Company the provision of property management and related administration services to the group companies. Graphisoft Park SE will solely generate revenues from dividends paid by its subsidiaries.

We have not identified any factors of risk or uncertainty that could have a substantial impact on the business processes of the Company.

General information

Graphisoft Park SE

Graphisoft Park SE Real Estate Development European Company Limited by Shares (the "Company" or "Graphisoft Park SE") is incorporated under the laws of Hungary. The court registration number of Graphisoft Park SE is CG 01-20-000002. The registered address of the Company is H-1031 Budapest, Záhony utca 7, Hungary; its website is <u>www.graphisoftpark.com</u>.

Corporate Governance

Public companies are increasingly expected to state clearly their corporate governance principles and to what extent those principles are implemented. As a company listed on the Budapest Stock Exchange (BSE), we are highly committed to meeting these expectations and legal and stock exchange requirements (publicly available at BSE website: <u>bse.hu</u>).

The Statutes of Graphisoft Park SE provides as governing bodies the general meeting of shareholders and the Board of Directors (single-tier system). Under the single-tier system, the SE is managed by the Board of Directors. The members of the Board of Directors have the power to represent the company in dealings with third parties. Under the single-tier system the Board of Directors may delegate the power of management to one or more of its members. The independent members of the Board of Directors form the Audit Committee.

General Meeting

The General Meeting is the principal body of the Company, which comprises all the shareholders. The following activities shall fall within the exclusive authority of the General Meeting (inter alia, see details in the Articles of Association: graphisoftpark.com/corporate-governance):

- Decision on the establishment of, and amendment to these Articles, unless otherwise provided by the Companies Act;
- Electing and dismissing the members and chairman of the Board of Directors, the auditor, and determining their remuneration, including their service as members of the committees of the Board of Directors.

Board of Directors

The Board of Directors is responsible for the Company's management and decides on matters other than those that must be determined by shareholders. The Board of Directors is required to report annually to the shareholders at the annual general meeting of the shareholders.

Pursuant to the Company's Articles of Association, the Board of Directors consists of a minimum of 5 and a maximum of 11 members elected at the annual general meeting of the shareholders for a term not to exceed of 6 years. Presently Graphisoft Park SE operates with 6 members of Board.

Meetings of the Board of Directors are held at least four times a year. Meetings of the Board of Directors require the presence of 3 for a quorum. Each member has one vote. The Board of Directors passes resolutions by simple majority vote.



Members of the Board of Directors:

Name	Position	From	Until	
Bojár Gábor	Chairman	August 21, 2006	May 31, 2018	
Dr. Kálmán János	Member	August 21, 2006	May 31, 2018	
Kocsány János	Member	April 28, 2011	May 31, 2018	
Dr. Martin-Hajdu György	Member	July 21, 2014	May 31, 2018	
Szigeti András	Member	July 21, 2014	May 31, 2018	
Hornung Péter	Member	April 30, 2017	May 31, 2018	

Audit Committee

The Audit Committee assists in the appointment of independent auditors to be elected by the annual general meeting and reviews the scope of external audit services. It must pre-approve all audit and non-audit services to be performed by the external auditor.

The Audit Committee also reviews the annual financial statements of Graphisoft Park, taking into account the results of the audits and reviews performed by the independent auditors. The Audit Committee also reviews financial reports submitted to the stock exchanges, banks and regulatory bodies.

The Audit Committee shall have as many as necessary but at least four meetings each year. Audit Committee members are appointed from the independent members of the Board of Directors by the general meeting of the company.

Members of the Audit Committee:

Name	Position	From	Until	
Dr. Kálmán János	Chairman	August 21, 2006	May 31, 2018	
Dr. Martin-Hajdu György	Member	July 21, 2014	May 31, 2018	
Szigeti András	Member	July 21, 2014	May 31, 2018	

Stock information

Graphisoft Park SE's share capital consists of 10,631,674 class "A" ordinary shares of 0.02 euro face value, each representing equal and identical rights, and 1,876,167 class "B" employee shares of 0.02 euro face value.

Ordinary shares of the Company are publicly traded at Budapest Stock Exchange from August 28, 2006. The share ownership structure is the following according to the Company's shareholder records:

	December 31, 2016		December 31, 2017	
Shareholder	Shares	Share	Shares	Share
	(pcs)	(%)	(pcs)	(%)
ORDINARY SHARES:	10,631,674	85.00	10,631,674	85.00
Shareholders over 5% share	5,793,531	46.33	5,681,269	45.43
Bojár Gábor	3,185,125	25.47	3,185,125	25.47
HOLD Alapkezelő Zrt. (previously named Concorde Zrt.)	1,602,963	12.82	1,449,701	11.59
AEGON Zrt.	1,005,443	8.04	1,046,443	8.37
Other shareholders	4,289,067	34.28	4,401,329	35.18
Treasury shares*	549,076	4.39	549,076	4.39
EMPLOYEE SHARES**	1,876,167	15.00	1,876,167	15.00
Kocsány János	1,250,778	10.00	1,250,778	10.00
Hajba Róbert***	625,389	5.00	-	-
Treasury shares***	-	-	625,389	5.00
SHARES TOTAL:	12,507,841	100.00	12,507,841	100.00

* Treasury shares possessed by the Company do not pay dividend and bear no voting rights.

** Class "B" employee shares bear different (reduced) rights to dividend at the proportion of one third of their face value, and are governed by the provisions of the Articles of Association and the Management Share Ownership Plan.

*** Effective from October 31, 2017, Hajba Róbert, the Company's CFO by common assent is not in this position. At the same date employee shares owned by him were redeemed by the Company.

Environment protection

Based on the activity of the Company it has no environmental risks or liabilities.

Events after the balance sheet date

Proposed dividend by the Board: The annual financial statements of the Company for the year 2017 prepared in accordance with International Financial Reporting Standards (IFRS) are authorized for issue in accordance with the resolution of the Board of Directors on March 22, 2018. The Board proposes dividend distribution of 93 HUF per ordinary share, and 31 HUF per employee share to be approved by the Annual General Meeting of Graphisoft Park SE of April 26, 2018. The Annual General Meeting has the power to amend the annual financial statements.

Change in management: From January 15, 2018 the Company's CFO is Ormosy Gábor. The previous CFO's, Hajba Róbert's employee shares were redeemed by the Company on face value.

Registration as regulated real estate development company: Effective from January 1, 2018 the Company and its project subsidiaries were registered as regulated real estate development companies (SZIT) by the Hungarian National Tax Authority (NAV). At the same date the real estate developer pre-company status of the group companies' was terminated.

The SZIT status affects the following group companies:

- Graphisoft Park SE
- Graphisoft Park South I. Kft.
- Graphisoft Park South II. Development Kft.
- Graphisoft Park Kft.
- Graphisoft Pak Services Kft.

Capital increase in Graphisoft Park South I. Kft: On January 11, 2018 the Company made share capital increase in Graphisoft Park South I. Kft. in amount of 1,000 euros. At the same time there was an additional paid in capital increase in amount 1,400,000 euros. The capital increase was registered by the Court on January 16, 2018.

Forward-looking statements - The forward-looking statements contained in this Annual Report involve inherent risks and uncertainties, may be determined by additional factors, other than the ones mentioned above, therefore the actual results may differ materially from those contained in any forecast.

Statement of responsibility - We declare that the attached Financial Statements which have been prepared in accordance with International Financial Reporting Standards and to the best of our knowledge, give a true and fair view of the assets, liabilities, financial position and profit or loss of Graphisoft Park SE, and the Business Report gives a fair view of the position, development and performance of Graphisoft Park SE, together with a description of the principal risks and uncertainties of its business.

Budapest, March 22, 2018

Ormosy Gábor Chief Financial Officer Kocsány János Chief Executive Officer